



The SMX Elevate Playbook

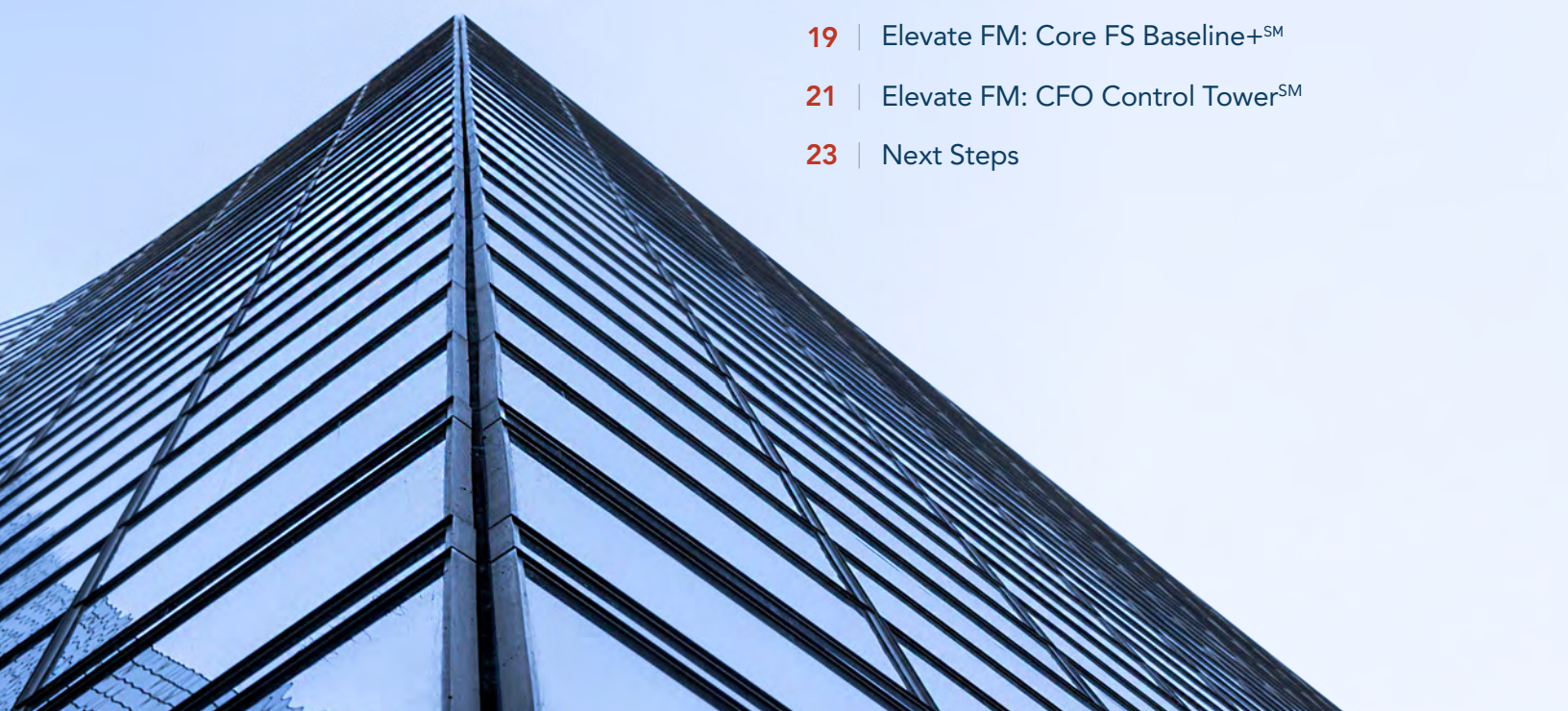
**Real Customer Outcomes Across
Eight Mission-Critical Solutions**







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Every organization featured in this playbook came to SMX with a different problem: a federal agency facing an ERP modernization mandate; an independent software vendor trying to break into the federal market without spending years on accreditation; a combatant command that needed to move live targeting data across the tactical edge when its primary network failed mid-exercise; or a federal CFO managing a million-to-billion dollar budget across decades of spreadsheets and disconnected legacy systems.

What connected these engagements was the SMX Elevate platform. Elevate is a technology-enabled, outcome-based solution delivery platform built for organizations operating in highly regulated environments where failure is not an option. At the center of Elevate is the Intelligent Automation Platform, the engine that powers every Elevate solution, from compliance acceleration to managed services to financial system modernization.

The Intelligent Automation Platform turns the routine work of building, running, and securing cloud environments into reusable code, replacing manual effort with automation. It pulls from the knowledge repository, a growing library of blueprints, components, templates, and solution frameworks that expand with every engagement. Each new customer benefits from solutions SMX has already built and refined for clients with similar needs.

SMX experts operate the platform across cloud, security, compliance, AI, financial management, and other mission domains. They apply judgment where it matters and let the technology handle what can be standardized. Customers engage SMX through an outcome-based commercial model that replaces traditional time-and-materials billing with fixed-price contracts and shared risk, an approach enabled by the predictability of the underlying technology.

The following use cases show what this looks like across eight Elevate solutions: Managed Services, Fast Track, AI Labs, ISR, NetEdge, Sensing, Core FS Baseline+, and CFO Control Tower. Read them individually for the customer story you need, or together for the broader view of what an outcome-based delivery model can achieve.

Elevate Managed ServicesSM

Simplifying Secure Cloud Operations for Regulated Industries

For organizations operating highly regulated workloads, maintaining cloud infrastructure demands specialized expertise and constant vigilance that diverts resources from your core mission of product innovation and customer service. SMX Elevate Managed ServicesSM alleviates this burden by delivering comprehensive infrastructure management, security, compliance, and 24/7 operations, enabling your team to focus on strategic priorities. Backed by SMX's 30+ years of experience securing and operating mission-critical, highly regulated environments, Elevate Managed Services offers a flexible, tailored solution to meet your unique requirements.

Client Success: Global Media Company Transforms in 6 Weeks

When a broadcast partner pushed for unfavorable contract terms, a leading media company had a choice: accept them or build their own way to distribute content. They chose to build, and fast. That meant migrating thousands of instances to the cloud in just six weeks, with infrastructure that could scale from a few hundred servers during off-peak periods to 10,000+ during major live events.

HOW ELEVATE MANAGED SERVICES HELPED



Met a six-week deadline to close data centers and build cloud infrastructure



Delivered dynamic scalability from hundreds to 10,000+ instances



Load-tested to handle the highest-traffic events



Provided ongoing 24/7 operations support after deployment

Are Elevate Managed Services Right for You?

Ask yourself:

- ✗ Are you spending too much time on infrastructure instead of mission delivery?
- ✗ Do you need federal compliance (FedRAMP, IL4/5, HIPAA) but lack the expertise?
- ✗ Are you struggling to staff 24/7 monitoring and security operations?
- ✗ Do you have an urgent cloud migration with a tight deadline?

COMPLIANCE STANDARDS SUPPORTED

FEDRAMP MODERATE/HIGH

DISA IL2-IL6+

PCI

CMMC

FISMA

HIPAA

CJIS

DOD SECURITY REQUIREMENTS

A Federal Financial Agency: First Federal Workload in the Cloud, Delivered in 10 Weeks

A federal financial agency was legally obligated to deliver a public transparency website as part of their national stimulus package. They needed an infrastructure partner that could move at pace without cutting corners on federal compliance. SMX designed, architected, coded, deployed, secured, and commissioned the entire solution on AWS, setting two federal firsts in the process.

HOW ELEVATE MANAGED SERVICES HELPED



Delivered a fully compliant federal production environment in 10 weeks



First federal workload ever deployed on a commercial hyperscaler (AWS, Azure, or Google)



First to achieve FISMA Moderate compliance in the cloud, the precursor to FedRAMP



Full data transparency via self-service access and curated dashboards



Ongoing managed services covering monitoring, patching, backups, security, compliance, and FinOps



Agency returned for future expansion after successful rollout

Elevate Managed Services offers multiple tiers:

1

CORE: Monitoring, logging, provisioning, patch management

2

PREMIUM: Database management, architecture recommendations, application support

3

SECURITY: 24/7 threat detection, vulnerability management, forensics, compliance

How you benefit:

- ✓ 30+ years of federal mission experience
- ✓ ~1 week environment deployment
- ✓ Continuous monitoring and automated vulnerability management
- ✓ 24/7/365 U.S.-based support

What Sets SMX Elevate Managed Services Apart

The managed services market is crowded with promises. SMX delivers 30+ years of proven performance, from operating SOC/NOC environments for a major military branch to enabling one of the first federal agencies to move to the cloud. Elevate Managed Services gives you elite-level expertise without elite-level hiring costs, a partnership that extends well beyond go-live, and enterprise-grade infrastructure built specifically for regulated environments. With U.S.-based teams and full FedRAMP authorization backing every engagement, you get what matters most: accelerated time-to-market, cost predictability, and the bandwidth to focus on what differentiates your organization.



Focus on Your Mission, Not Your Infrastructure.

Elevate Managed Services takes full responsibility for infrastructure operations, security, and compliance. Your team stays focused on mission execution and organizational goals. Learn more today at www.smxtech.com/solutions/smx-elevate-overview/

ELEVATE FAST TRACKSM

Accelerating Time-to-Value for ISVs and Agencies

As an ISV, you need federal authorization before you can sell to the government, but achieving authority to operate (ATO) can take up to 18 months and cost millions. With SMX Elevate Fast TrackSM, we change the math: authorization at a quarter of the cost, and 75% faster. Most accelerators stop at the ATO, but that's when we're just getting started. Built on 30+ years of federal systems integration, Elevate Fast Track bridges the gap between compliance and commerce, going beyond authorization to provide the continuous monitoring, contract access, and GTM support you need to scale and reach mission owners.

Appian Unlocks the Federal Market

Navigating stringent government compliance requirements can slow commercial software providers trying to enter the federal market. Appian, a leading low-code Platform-as-a-Service (PaaS) provider, needed a secure, compliant, and efficient cloud environment to support its government-focused offerings. The deployment required FedRAMP High and DoD Impact Level 4/5 (IL4/IL5) standards while ensuring high availability, automated compliance, robust security monitoring, and automated DevSecOps capabilities to streamline secure software delivery and lifecycle management.

HOW ELEVATE FAST TRACK HELPED



Automated compliance enforcement ensures adherence to FedRAMP High and DoD IL5 standards



Unlocked federal market access, opening new government revenue opportunities



Compliant environments **deployed in less than 6 months**



24/7 security operations and compliance monitoring without hiring internally



Freed Appian to **focus on platform innovation** while SMX handles infrastructure

Is Elevate Fast Track right for you?

Ask yourself:

- ✕ Would selling to the federal government generate significant ROI?
- ✕ Would re-architecting for compliance strain resources?
- ✕ Are you looking for a partner to help you navigate the federal market?
- ✕ Do your target customers require federal compliance standards?

COMPLIANCE STANDARDS SUPPORTED

FEDRAMP MODERATE/HIGH

DISA IL2-IL6+

PCI

CMMC

FISMA

HIPAA

CJIS

DOD SECURITY REQUIREMENTS

C3 AI: Accelerating FedRAMP Accreditation to Meet Federal Sales Goals

C3 AI faced a critical deadline. Achieve FedRAMP authorization by year-end 2025 to unlock federal sales opportunities and meet aggressive growth targets for the upcoming fiscal year. Building FedRAMP-compliant environments typically requires 12-18 months navigating complex compliance frameworks, extensive documentation, and rigorous security controls. Rather than going it alone, C3 AI turned to SMX and its proven Elevate Fast Track offering to accelerate their path to authorization.

HOW ELEVATE FAST TRACK HELPED



90 days from install to ATO vs. 12 to 18 months



Agency Mission Impact: **Award to production in under 30 days**



Onboarded onto an **environment already accredited** for FedRAMP moderate, FedRAMP high, and IL-4/IL-5



SMX enables **ongoing compliance**, security operations, and cloud infrastructure management



C3 AI stays **focused on its product and customers**, not standing up internal operations teams

Elevate Fast Track supports you through ATO and beyond:

1

GETTING COMPLIANT:

Application, business, and supply chain compliance

2

STAYING COMPLIANT:

Continuous monitoring with cleared U.S. personnel

3

SELLING & GROWING:

Contract access and go-to-market support

With Elevate Fast Track, you get:

- ✓ 75% faster authorization timelines
- ✓ ¼ the cost of DIY approaches
- ✓ 200%+ YoY growth for partners
- ✓ 65+ accreditations completed
- ✓ \$7B in contract backlog

What Sets SMX Elevate Fast Track Apart

Most accelerators help you get authorized, then disappear. Others force you to re-architect your application to fit their compliance framework. Either way, you're left to figure out how to win federal business on your own, while the agencies you serve wait longer for the innovation they need.

SMX is different. With 30+ years as a federal systems integrator, we meet you where you are, secure your application as is, then stick around to map contract pursuits and make agency introductions. Agencies then get faster access to vetted solutions without shouldering the compliance burden. **The result? Elevate Fast Track customers average 200% YoY growth, and agencies adopt mission-critical capabilities years faster.**



Stop Letting Compliance Slow You Down.

Elevate Fast Track gets you authorized faster and supports your growth beyond ATO. Learn more today at smxtech.com/solutions/smx-elevate-fast-track/

ELEVATE AILABS

Secure AI Experimentation. Proven Results. Production-Ready.

Gartner estimates that more than 90% of AI implementations fall short of expectations, often because organizations skip the hard part: preparing data, selecting the right model, and defining success. SMX Elevate AI Labs is a secure, private sandbox where organizations can experiment with generative AI and agentic workflows using their own data. It's model-agnostic, allowing teams to run multiple LLMs side by side (commercial and open-source), compare results on the same prompt, and select the right one. Your data is never trained on outside models, and the sandbox can be deployed in under 24 hours. Built to meet FedRAMP High, DoD IL4/IL5, CMMC, SOC 2, and the DoD AI security framework requirements.

Secure AI-Augmented Knowledge Management

Organizations sit on vast repositories of institutional knowledge, from policy documents and technical manuals to after-action reports and contract requirements. Finding information means digging through dozens of files and piecing data together. Elevate AI Labs lets teams build and test a knowledge assistant grounded in their own document corpus. Users ask questions in plain language and get synthesized, cited answers pulled straight from authoritative internal sources instead of a list of links. Because the platform is model-agnostic, teams can evaluate which LLM handles their specific content best, whether that's dense regulatory text, technical specs, or operational procedures, before committing to production.

HOW ELEVATE AI LABS CAN HELP



Keep all documents and queries within your **secure environment**



Eliminate tribal knowledge risk when experienced personnel rotate or depart



Reduce onboarding time by giving new staff instant access to institutional knowledge

Is Elevate AI Labs Right for You?

Ask yourself:

- ✕ Are you restricted from using public AI tools due to security or compliance?
- ✕ Have your AI projects stalled at the pilot stage without reaching production?
- ✕ Do you need to move from experimentation to actionable insight in days, not months?
- ✕ Do you need a secure environment to test agentic AI before deployment?

ELEVATE AI LABS AT A GLANCE

DEPLOY IN <24 HOURS

MODEL AGNOSTIC

MULTI-MODEL COMPARISON

FULL DATA CONTROL

AGENTIC AI READY

Scaling a Support Operation with a Grounded Agentic AI Team

Teams handling high volumes of repetitive internal requests (password resets, leave policies, or environment management) can use Elevate AI Labs to build Agentic Teams grounded in custom knowledge documentation and live systems. The Agentic Team assistant draws on verified data sources (ground truth), ensuring responses remain accurate, traceable, and auditable. Organizations can use the sandbox to test different AI workflows, agent team configurations, and LLMs to see which setup best handles their environment before deployment.

HOW ELEVATE AI LABS CAN HELP



Scale a 30-person service desk to higher volume without adding headcount



Resolve routine inquiries before they reach a live agent



Ground every response in verified internal documentation and secured access to live systems



Free support staff to focus on complex, mission-critical work

Answers You Can Trust and Audit

What you get

- ✓ Precise, contextual answers from thousands of pages in seconds
- ✓ Cited source documents and passages for verifiable, traceable answers
- ✓ Retrieval accuracy tested across multiple LLMs to find the best fit for your content

Built for regulated work

- ✓ Role-based access control, with every AI-generated output logged and auditable
- ✓ Any LLM, across any cloud, compared side-by-side, with no vendor lock-in
- ✓ Sandboxes launched in under 24 hours
- ✓ Compliance ready: FedRAMP High, DoD IL4/IL5, SOC 2, CMMC, FISMA

Why Turn to SMX?

Elevate AI Labs provides a space to work through those steps using your own data before making a larger commitment. For high-compliance organizations that have been slow to adopt, this approach accelerates innovation without increasing risk. SMX has spent more than 30 years deploying and securing compliant cloud infrastructure for the DoW and federal agencies. Elevate AI Labs runs on that same platform. What used to take months to stand up can now be deployed in less than a day, and the investment you make afterward is grounded in proven results.



Looking for More Information?

Explore the Elevate AI Labs offering at smxtech.com/resource/smx-elevate-ai-labs/ or talk to the SMX team today: solutions@smxtech.com

ELEVATE NetEdgeSM



Delivering Mission-Specific Communications on Demand

When your primary comms go down, your mission is at risk. SMX Elevate NetEdgeSM, powered by AWS, is a global SD-WAN built on the AWS CEGA backbone. It delivers secure, resilient connectivity for military, federal, and commercial operations. Data moves off the public internet and into AWS infrastructure, where it rides alongside commercial traffic and becomes virtually impossible to isolate or target. Disposable networks can be set up in under 24 hours and torn down when the mission is over. Persistent networks support ongoing training and operations without competing for Department of War (DoW) bandwidth. Available as a productized service with one phone number for provisioning and support, Elevate NetEdge adapts your network to your mission, regardless of your location.

Scarlet Dragon: When the Primary Plan Failed

During the Scarlet Dragon exercise, SMX was tasked with moving live ISR, full-motion video, and targeting data from the tactical edge back to an XVIII Airborne Corps command facility. The government pipeline connected to three vendor endpoints. By day two, the government connectivity running alongside Elevate NetEdge was failing. Organizers asked SMX to pick up the additional endpoints. By the end of the exercise, Elevate NetEdge was connecting six government and vendor data sources, routing targeting data across classification levels.

HOW ELEVATE NETEDGE HELPED

-  **Connected 6 endpoints** (government + vendor sources) when legacy networks failed
-  **Live data**, including FMV and targeting data, moved from edge through AWS IL4 to IL6 and SECRET enclaves
-  **New edge nodes onboarded** in 15–20 minutes in the field
-  **200x network throughput** improvement over legacy DoW satellite communications

Is Elevate NetEdge right for you?

Ask yourself:

- ✗ Does your team rely on a single connectivity path with no automatic failover?
- ✗ Does standing up a secure network take your team weeks or months?
- ✗ Do you need to share information with coalition or interagency partners?
- ✗ Do you operate in denied, degraded, intermittent, or limited (DDIL) environments?

ELEVATE NETEDGE AT A GLANCE

TRL 9 (OPERATIONALLY VALIDATED)	200X THROUGHPUT VS. LEGACY SATCOM	ZERO TRUST ARCHITECTURE
DATA OBFUSCATION VIA AWS CEGA	MULTI-PATH TRANSPORT (SATCOM, 5G, LTE, FIBER, WI-FI)	GLOBAL ACCESSIBILITY
NETWORKS OPERATIONAL IN <24 HOURS	NEW ENDPOINTS IN 15 MINUTES	DATA CHAIN OF CUSTODY

Other Applications: NetEdge Beyond the Battlefield

When a wildfire burns through a county's comms infrastructure, first responders need connectivity in hours, not months. Elevate NetEdge gets them online through whatever transport is available. Border security teams operating in remote terrain with no fiber, no towers, and limited satellite rely on Elevate NetEdge's multi-path failover to stay connected. On the commercial side, Elevate NetEdge pairs connectivity with containerized compute for distributed data centers, sensor networks on offshore wind farms, and processing at remote industrial sites.

HOW ELEVATE NETEDGE HELPS



Connectivity and compute **delivered to location within 24 hours**, regardless of existing infrastructure



Disposable networks that leave no persistent attack surface behind



Multi-path transport with automatic failover across satellite, cellular, and terrestrial links



Data segregation and partner bridging for multi-agency coordination without cross-contamination

Mission-Ready by Design

1

SPEED: Secure connectivity in under 24 hours. New endpoints online in 15 minutes. Compose for a mission, dispose when it's done.

2

RESILIENCE: Multi-path transport across SATCOM, 5G, LTE, fiber, and Wi-Fi with automatic failover. Built for DDIL from the ground up.

3

PARTNER SHARING: Segmented coalition networks in hours. U.S.-only, FVEY, or shared allied enclaves with data segregation and information-sharing controls.

How you benefit:

- ✓ **Carry-on:** Suitcase-sized kit for small teams.
- ✓ **Rack-mounted:** Command center configuration for 200+ users.
- ✓ **Containerized:** Integrated comms and compute in a hardened container, prototype developed with ATCO.

What Sets SMX Apart?

Government networks take months to field and cost millions to maintain, and they're vulnerable from the moment they go live. Elevate NetEdge was built for a different reality, one where the mission changes overnight, partners span the globe, and you can't afford to wait.

Built on the AWS global backbone with 600+ points of presence worldwide, Elevate NetEdge covers the last mile and goes beyond it. Once you have guaranteed connectivity at the edge, it becomes the foundation for edge compute, IoT sensor networks, AI processing, and real-time analytics wherever you operate. SMX brings decades of C6ISR integration to the table, backed by premier cloud partnerships, all delivered as a productized service so your team can focus on the mission while SMX handles the network.



Ready to Power Your Mission? Learn more about deploying Elevate NetEdge for your operation at smxtech.com/solutions/smx-elevate-netedge/

ELEVATE ISR

Focused Analysis for Faster, Mission-Ready Answers

SMX's Elevate ISRSM Commercial Data Solutions is a standalone capability that provides commercial data and analytics services. Through advanced utilization of public and commercial data, Elevate ISR spots relevant activity, triggers alerts, and delivers the critical insights that traditional assets and sensors miss. This is not a product you install on your network, and it doesn't create more data for overburdened analysts to manage. Instead, simply bring the SMX team a question or a scenario and receive a finished, sourced, non-classified information product, ready to act on and share with partners. Use it alone or combine it with other intelligence to enrich your multi-INT fusion.

Elevate ISR in Action: Tracing Infrastructure Sabotage

When an undersea pipeline and three telecom cables were severed in the Baltic Sea, the impact on regional energy and communications was immediate. Traditional ISR provided preliminary data but lacked the context to identify who was responsible. The Elevate ISR team fused commercial maritime navigation data, open-source reporting, and geospatial human activity analysis to identify the vessels involved, trace the corporate relationships behind them, and establish intent. The final assessment included recommendations for sanctions and seizures, giving decision-makers a clear path to accountability.

HOW ELEVATE ISR HELPED



Identified responsible vessels via commercial maritime data



Traced corporate ownership to establish prior knowledge and intent



Developed a holistic picture by fusing multiple commercial data types



Delivered non-classified assessment ready for multi-nation sharing

Is Elevate ISR Right for Your Mission?

Ask yourself:

- ✗ Is your intelligence giving you the operational advantage you need to move first?
- ✗ Is your intelligence empowering decisions, or forcing you to operate with blind spots?
- ✗ Does your intelligence enable action, or just describe the problem?

ELEVATE ISR BY THE NUMBERS

200+

Years of Combined Counterterrorism, Targeting, & Counter-Narcotics Analytical Expertise

2,000+

Products Delivered

24/7

Global Operations & Availability

Other Applications: From Border Security to Sanctions Enforcement

Organizations across the DoW, the intelligence community, and homeland security face persistent gaps when tracking illicit networks, monitoring contested borders, or assessing threats across jurisdictions. Where traditional collection captures fragments, Elevate ISR connects the rest by fusing commercial overhead imagery, human activity data, business intelligence, and open-source analysis to deliver actionable results across counterterrorism, counter-narcotics, counter-trafficking, border security, sanctions enforcement, critical infrastructure monitoring, and more.

HOW ELEVATE ISR CAN HELP



Map networks of connected people, businesses, and locations



Provide indications and warnings of hostile or illicit activity, including left-of-launch detection



Monitor critical infrastructure down to the millimeter



Develop pattern-of-life analysis and targeted profile information on persons and entities of interest

Elevate ISR delivers:

1

Sourced, finished analytical products, and curated data layers

2

Real-time alerting, tipping and cueing, and persistent Watchbox monitoring

3

Evidentiary packages that experienced analysts can build for prosecution and accountability

How you benefit:

- ✓ **No training curve**; our tradecraft is matured, and our team is ready from day one
- ✓ **Flexible data sourcing** keeps costs low and turnaround fast
- ✓ **Customized data recipes** for each mission area, with AI and automation accelerating time-to-insight
- ✓ **Backed by a custom platform** enabling anomaly detection, tracking, correlation, and anticipatory analytics

What Sets SMX Elevate ISR Apart

As a contractor-owned, contractor-operated (COCO) platform, Elevate ISR can deploy outside government networks and reach full operational capability in days. Think of it as a relay. While your team works through acquisition and data hurdles, SMX is already running the first laps, acquiring data, analyzing it, and delivering finished answers so you can hit the ground running. That speed is powered by outcome-focused analytic tradecraft, shaped by more than a decade of experience working alongside operators and decision-makers. Elevate ISR is backed by over 2,000 delivered products, more than 200 years of combined counterterrorism, targeting, and counter-narcotics expertise, and industry-leading depth in commercial and publicly available data fusion.



You Have the Mission. We Have the Tradecraft.

Sit down with us. Explain the problem. We'll start working toward the answer. Learn more today at smxtech.com/solutions/smx-elevate-isr/

ELEVATE SENSING™

Real-Time Sensor Processing When Milliseconds Matter

Your sensors are collecting massive volumes of multimodal data, but operators still need to make decisions in seconds. SMX Elevate SensingSM bridges that gap. This open, government-owned platform ingests streaming sensor data, fuses inputs across infrared, visible, radar, and RF sources, and delivers a single, cohesive operating picture in milliseconds. Purpose-built for tactical ISR, PED, missile warning and tracking, and multi-domain sensing missions, Elevate Sensing is deployed across unclassified, secret, and top-secret environments supporting the U.S. Space Force, U.S. Army, and DHS.

U.S. Space Force: Common Platform for Next-Gen Missile Warning

The Space Force's OPIR TAP Lab hosts more than 40 vendors building missile-warning capabilities, each with its own data formats and interfaces. Some had no visualization tools at all, leaving operators to juggle dozens of disconnected systems. SMX gave them one common platform. Elevate was up and running within three months, and when a partner's impact-point prediction tool arrived in an unsupported format, SMX integrated it and made it mission-ready. Born from Outside Analytics' legacy and enhanced by SMX, Elevate Sensing delivers enterprise-grade scalability, security, and mission expertise to deliver faster, more decisive outcomes across the Department of War (DoW) and the Intelligence Community.

HOW ELEVATE SENSING HELPED



Delivered a common operating picture for mission-focused intelligence across 40+ vendors and data formats



Enabled vendor integration through open architecture without rebuilding tools



Reduced operator training burden through a single, consistent interface



Stood up the platform **within three months of contract award**

Is Elevate Sensing Right for Your Mission?

Ask yourself:

- ✗ Are you struggling getting valuable time sensitive data to the ground troops?
- ✗ Do you have a need for time sensitive data at your fingertips?
- ✗ Are you struggling to make tactical decisions due to lack of accurate, timely information?
- ✗ Can you adapt quickly to the current pace of battle and UAV threats?

TRL 9	100% CONTAINERIZED	ON-PREM, CLOUD, OR EDGE	UNCLASS / SECRET / TOP SECRET	SOLE-SOURCE SBIR PHASE 3 CONTRACT VEHICLE
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U.S. Army: Real-Time Counter-UAS Detection and Tracking

Detecting small unmanned aerial systems is critical to protecting warfighters, but existing solutions were too large, slow, and power-hungry for use at the edge. The Army needed a system that could detect, identify, and track multiple small UAS targets on a handheld device in contested environments, while feeding real-time tracking data directly to targeting systems. SMX adapted Elevate Sensing to fuse visible and infrared data streams, process high-frame-rate data in milliseconds, and deliver results on a low-SWaP platform.

HOW ELEVATE SENSING HELPED



Real-time detection and tracking of multiple small UAS targets



Millisecond processing on a handheld edge device



Fusion of visible and infrared feeds into a single operating picture



Direct integration of tracking data into targeting systems for rapid response

Built for the Mission

Pre-built, modular capabilities adapt to any sensor, feed, or mission across space, air, ground, and maritime environments.

- ✓ **Hybrid AI/ML and physics-based processing:** Detection, tracking, classification, and activity prediction.
- ✓ **Reduced cognitive load:** Operators see only what they need to act, with everything else filtered out.
- ✓ **Agentic AI:** Automate operator workflows and build new capabilities via prompts.
- ✓ **Mission-proven:** Missile warning/tracking, counter-UAS, SDA, border security, maritime monitoring.

The SMX Difference

Visualization is part of what SMX delivers, but the real value lies beneath it: the algorithms that transform raw sensor data and convert it into information a human can act on. That is the hard part, and it's why customers stay. The same core algorithms that power missile warning for the Space Force have been adapted for counter-UAS, border security, space domain awareness, and maritime missions. Everything SMX builds is open and government-owned, and improves with each deployment, with no licensing fees.



Have Sensor Data? Need Answers in Real Time?

Email the SMX Team at sensing@smxtech.us to discuss deploying Elevate Sensing for your mission or learn more at smxtech.com/solutions/smx-elevate-sensing

ELEVATE FM: Core FS Baseline+

Accelerating Federal ERP Modernization on Oracle Cloud ERP

A new federal mandate is reshaping how agencies run their core financial systems: consolidate onto approved, cloud-based solutions through the FM QSMO Marketplace and migrate from the legacy platforms that can't keep up. Oracle Cloud Federal Financials is the approved Core Financial System (Core FS) Baseline on Oracle Cloud ERP, and SMX Elevate FM Core FS Baseline+ is the first Baseline+ solution available in the FM QSMO Marketplace, providing enhanced capabilities that extend the Core FS Baseline to meet federal financial management requirements. It strengthens and accelerates Oracle Cloud Federal Financials with a comprehensive library of pre-built data conversion, integration tools, reporting, and implementation accelerators tailored for federal needs, helping agencies implement faster, reducing risk and cost.

Use Case: Legacy ERP Modernization Under Executive Order

A federal agency relies on a legacy core financial system cobbled together from multiple disparate capabilities. Years of technical and security debt have increased operational risk, constrained innovation, and limited the adoption of modern technologies such as AI. At the same time, the agency must comply with the FM QSMO consolidation mandate, creating an urgent need for a modern, integrated financial management platform.

Elevate FM Core FS Baseline+, deployed with Oracle Cloud Federal Financials, provides a preconfigured starting point for budget execution, procure-to-pay, reimbursables, cash receipts, and Treasury/OMB-compliant reporting out of the box.

HOW ELEVATE FM CORE FS HELPS



Accelerates the move to an approved Core FS with preconfigured templates



Reduces risk with automated testing and federal configuration out of the box



Delivers Treasury & OMB compliant reporting from day one



Positions the agency for AI-enabled SaaS operations

Is Elevate FM Core FS Right for You?

Ask yourself:

- ✕ Are you a federal agency modernizing your financial management systems under the FM QSMO mandate?
- ✕ Are your current systems making it harder to pass audits or meet Treasury and OMB requirements?
- ✕ Do you need to eliminate legacy technical and security debt for good, not just clear what's there today?
- ✕ Are you ready to operationalize AI across your financial platform?

ELEVATE FM CORE FS AT A GLANCE

ON ORACLE
CLOUD ERP

FEDRAMP
MODERATE

AVAILABLE ON FM QSMO
MARKETPLACE

FEDERAL CONFIGURATION
OUT OF THE BOX

NATIVE AI
INTEGRATION

Use Case: Extending an Existing Oracle Cloud ERP Investment

A federal agency has already made the significant investment to move to Oracle Cloud ERP, but key challenges continue to stand in the way of realizing its full value. Federal-specific capability gaps remain, critical reporting requirements have yet to be fully addressed, integrations with agency systems are still underway, and legacy data conversion efforts continue to slow progress.

Elevate FM Core FS Baseline+ helps agencies maximize the return on their Oracle Cloud investment by accelerating the path to a fully optimized federal financial management environment. Building on the existing Oracle platform, it delivers preconfigured federal capabilities, enhanced FM QSMO reporting, integration solutions, and purpose-built reporting framework designed specifically for federal financial operations.

Capabilities at Work

- ✓ Federal configuration out of the box: chart of accounts, subledger accounting, set of books, and budget execution templates.
- ✓ Migration accelerators: data conversion templates, automated testing, and interim integration solutions.
- ✓ Purpose-built reporting with additional FM QSMO reports.
- ✓ Native AI integration, not bolted on.

HOW ELEVATE FM CORE EXTENDS INVESTMENT



Extends Oracle Cloud ERP with preconfigured federal capabilities



Delivers a reporting solution designed for federal financial operations



Closes reporting, integration, and data conversion gaps faster



Protects and extends the agency's existing Oracle investment

The SMX Difference

Most federal ERP modernization programs rely on a complex ecosystem of vendors: one for Oracle technology, another for federal financial management expertise, and a separate Oracle reseller. SMX brings all three capabilities together in a single team. Financial managers with federal experience work alongside Oracle specialists who have shaped Oracle's federal roadmap, creating a powerful blend of mission, financial, and technical expertise that makes Elevate FM Core FS the first Core FS Baseline+ solution available on the FM QSMO Marketplace.

As both a reseller and implementation partner for Oracle Cloud Federal Financials Core FS Baseline and Elevate FM Core FS Baseline+, SMX gives agencies a streamlined path to transformation that reduces cost, risk, and time while accelerating compliance with FM QSMO objectives.



Ready to Modernize Federal Finance?

Dive deeper into Elevate FM Core FS at smxtech.com/solutions/smx-elevate-fm/core-fs/ then reach out now to see what this looks like for your agency: solutions@smxtech.com

ELEVATE FM: CFO Control TowerSM

Connecting Every Decision Made on Every Dollar Spent

Federal agencies often rely on a mix of spreadsheets, locally developed tools, and separate reporting environments to manage different parts of the budget cycle. While these tools can support individual steps, they limit visibility across the organization, force analysts to spend significant time reconciling data rather than analyzing it, and leave leadership without timely visibility into funding status. The Elevate CFO Control TowerSM platform provides a unified environment for planning, execution visibility, reporting, and analytics, replacing disconnected spreadsheets and point solutions. It includes two integrated applications: Financial Management & Analytics (FM&A) for enterprise reporting and analytics, and Budget and Spend (BAS) for end-to-end budget formulation through execution. The platform arrives preconfigured with common federal budgeting workflows, dashboards, and reporting views, helping agencies streamline planning, improve financial visibility, and strengthen audit traceability across the enterprise.

Use Case: Six Years of Financial Modernization

A large federal law enforcement agency came to SMX to consolidate disparate data warehouses across components into one reporting environment. At a single component, more than 30 spreadsheets were driving financial reporting across a \$37B budget. Over six years, SMX deployed CFO Control Tower as JEDI-NG, consolidating decades of financial, acquisition, and payroll data from the agency's Unified Financial Management System into one cloud-based platform. What started as enterprise reporting has expanded department-wide, with ongoing work to deliver new reporting capabilities, expand self-service analytics, and modernize how components use their financial data.

HOW ELEVATE CFO CONTROL TOWER HELPED



30+ years of data consolidated into one platform



\$70.1B in budgetary resources managed in one environment



30% IT cost savings from streamlining legacy systems



12,000+ users now with actionable financial insight



Significantly reduced manual reporting and reconciliation across components

Is Elevate CFO Control Tower Right for You?

Ask yourself:

- ✗ Are you bogged down by spreadsheets and legacy point systems?
- ✗ Do you lack transparency into how budget decisions get made and how dollars move through execution?
- ✗ Are you modernizing your ERP or financial domain to meet executive orders and OMB directives?
- ✗ Is your financial environment ready for AI-assisted analysis and long-term adaptability?

Use Case: Connecting Budget Formulation to Execution

A federal agriculture agency deployed CFO Control Tower BAS to replace legacy budgeting and planning solutions no longer aligned with its evolving ERP environment. Consolidating separate processes into one platform improved coordination across planning, execution, and funds management. During workforce transition, the agency's Budget Analysts have relied on BAS for visibility into vacancies, personnel costs, lump-sum payments, locality adjustments, and funding changes. The agency continues to expand the use of CFO Control Tower, adding budget formulation capabilities that connect long-range planning, current-year execution, and enterprise financial reporting.

HOW ELEVATE CFO CONTROL TOWER HELPED



Replaced disconnected legacy budgeting solutions with **one integrated platform**



Supported broader **financial modernization** and ERP alignment



Improved visibility into vacancies, personnel costs, and funding changes



Connected planning, execution monitoring, and funds management



Streamlined budget adjustments, approvals, and Status of Funds visibility

Built for Federal Finance

1

Built for federal budgeting from day one, not retrofitted from a commercial platform

2

Prebuilt SAP and CGI Momentum connectors speed time-to-value

3

Every decision, trade-off, and dollar tracked across planning, budgeting, and execution

4

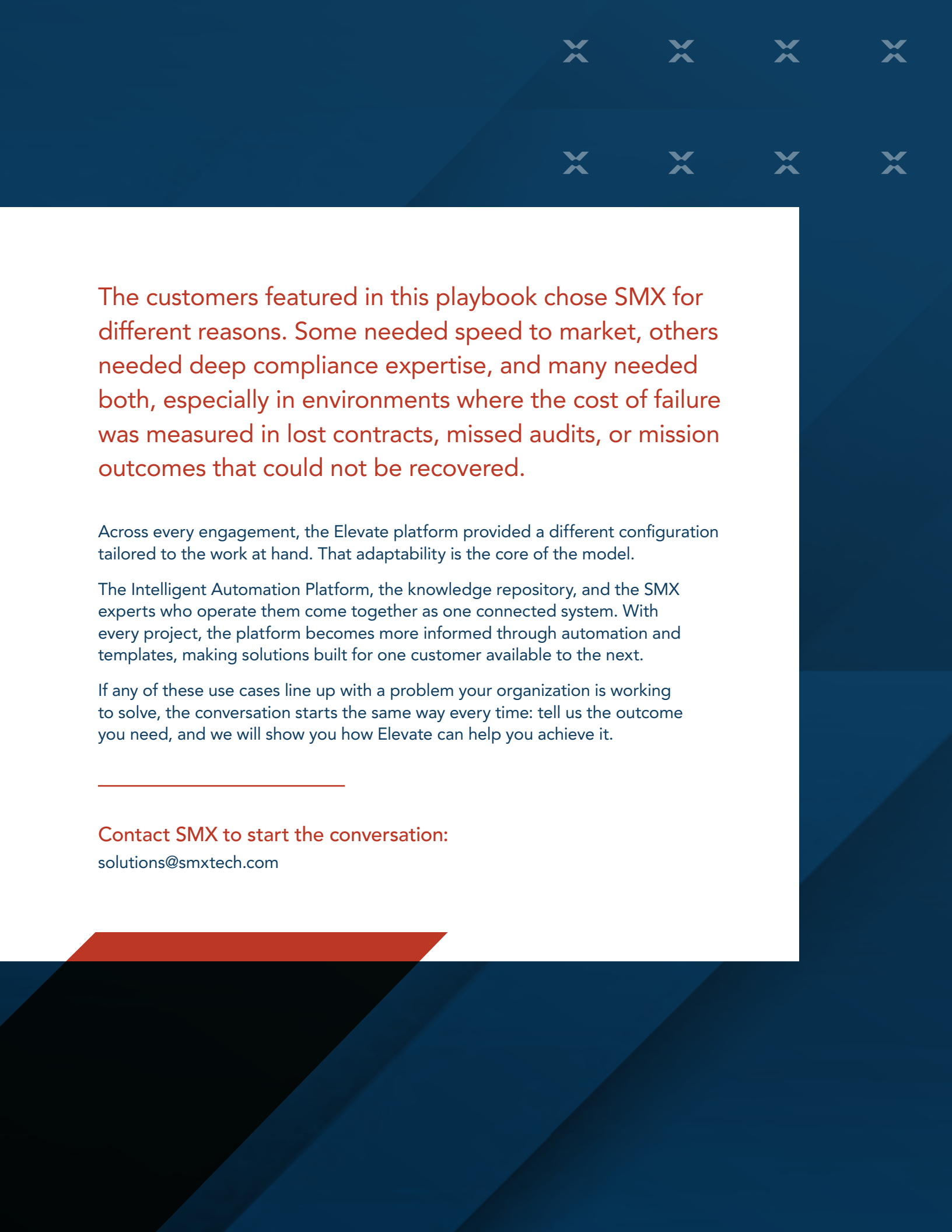
Iterative delivery with frequent user feedback, so the platform reflects how federal analysts work

The SMX Difference

Most analytics platforms are built for commercial use and later configured for federal use. SMX built Elevate CFO Control Tower the other way around. Financial managers with federal experience work alongside solution architects and UX specialists, so the platform reflects how federal budgeting works. That domain expertise, paired with prebuilt SAP and CGI Momentum connectors, becomes preconfigured templates, workflows, and reports that put working capabilities in agencies' hands in months rather than years.



Ready to Modernize Federal Finance? Learn more about deploying Elevate CFO Control Tower for your agency at smxtech.com/solutions/smx-elevate-fm/cfo-control-tower/ or by talking to the SMX team today: solutions@smxtech.com



The customers featured in this playbook chose SMX for different reasons. Some needed speed to market, others needed deep compliance expertise, and many needed both, especially in environments where the cost of failure was measured in lost contracts, missed audits, or mission outcomes that could not be recovered.

Across every engagement, the Elevate platform provided a different configuration tailored to the work at hand. That adaptability is the core of the model.

The Intelligent Automation Platform, the knowledge repository, and the SMX experts who operate them come together as one connected system. With every project, the platform becomes more informed through automation and templates, making solutions built for one customer available to the next.

If any of these use cases line up with a problem your organization is working to solve, the conversation starts the same way every time: tell us the outcome you need, and we will show you how Elevate can help you achieve it.

Contact SMX to start the conversation:

solutions@smxtech.com

