



# Optimize Your AWS Account

Get the Most Out of the AWS Cloud with SMX

SMX is an Amazon Web Services (AWS) Premier Consulting Partner, AWS Commercial Reseller, AWS Authorized Government Reseller, and one of the largest global AWS resellers in the Public Sector.

The SMX Elevate<sup>SM</sup> team provides industry-leading support and guidance to manage, secure, and optimize your investment in the AWS Cloud. As one of the few inaugural AWS Premier Consulting Partners and a Gartner-recognized Public Cloud Managed Service Provider, SMX has the foundation, knowledge, and expertise to maximize the benefits of your AWS Cloud.



## World Class Support

SMX has delivered AWS Cloud services since 2009 and is one of only a few companies in the world who have been recognized as an AWS Premier Partner each year since the inception of the program. This means you receive support and guidance from a trusted partner that has approximately 200 AWS Certified Cloud Architects, Developers, and Solution Experts. No more struggling through first-level support – SMX will help solve your issue or use our extensive experience and long-standing relationship with AWS to help navigate the support process. And, our Cloud Experts are available 24x7x365.

## Retain Control, Reduce Risk

You own the AWS account. You control the AWS resources. Aside from read-only access to billing and utilization data, SMX requires no access into your AWS environment. Onboarding is as easy as accepting our invitation and running an AWS CloudFormation template to generate a read-only role. Once onboarded, SMX will immediately assess your security and governance posture.

## Cost Optimization

Reducing cost is a key benefit of moving to the Cloud. SMX has invested in industry-leading tools to help you maximize return on your AWS investment. Customers have saved more than 50% on their AWS costs by leveraging the SMX Cloud Assured cost optimization service. This robust suite of tools helps you identify opportunities to leverage reserved and spot instances, eliminate unused infrastructure, resize underutilized resources, set budget alerts, and perform trend analysis.

## Benefits

**IMPROVED PRICING AND TERMS.** Get off the credit card. All AWS services are provided at the current AWS list rate or better. By partnering with SMX, you receive the benefits of our AWS volume tier pricing and discounts. SMX also extends Net 30 payment terms and provides flexible contracting options to meet the unique needs of each customer.

**GOVERNANCE AND VISIBILITY.** Managing Cloud resources can be challenging. SMX provides resources to help enhance user visibility and control of AWS costs, usage, security, utilization, and performance through advanced reporting. This improved transparency helps customers reduce risk, forecast cost and usage, and improve overall decision-making across your portfolio of AWS accounts. Our tools enable support of complex charge-back bills for different business units or departments as well as enterprise-wide roll-ups for a global view.

**SECURITY MANAGEMENT.** Security and compliance are always concerns for any organization. SMX helps you stay ahead of potential risks by comparing your AWS deployment against hundreds of industry-best practices. Examples include running CIS benchmark checks, identification of open ports, proper root account vaulting, excessive permissions, improper password policies, lack of security logging, and use of multi-factor authentication.

## SMX Elevate - Manage

SMX offers a full suite of FedRAMP Authorized services to help your organization manage, secure, and optimize your Cloud environment. The SMX Billing Advisory Service pro-actively reviews and provides customers with recommendations for Cloud optimization, which will lower costs and improve performance and security.



# SMX ELEVATE

Intelligence Automation Platform

- Core Services**
  - Monitoring and Notification
  - Account Management
  - Infrastructure Provisioning
  - Boundary Management
  - Operating System Patch Mgmt.
- Premium Services**
  - SLA Management
  - Log Aggregation
- Security Services**
  - Antivirus Management
  - Incident Response
  - Backup
  - Billing Advisory

## Getting Started is Easy...Let Us Help!

Our Digital Solutions team will walk you through a few simple steps, starting with a review of your current AWS accounts and organization structure. After the prerequisites have been validated, our automated process will generate the required read-only credentials and click-through email approvals needed. Within 24 hours, you will start to receive improved visibility, concrete and actionable recommendations, pro-active security checks, and simplified billing – all the benefits SMX offers to assure your AWS account is optimized. Purchasing your AWS services through SMX provides additional value that will maximize your Cloud investment and provide an improved and more secure AWS experience.

For more information, please contact our Digital Solutions Group: [DigitalSolutions@smxtech.com](mailto:DigitalSolutions@smxtech.com)

SMX harnesses the transformative power of technology to achieve mission success as a leader in digital and mission solutions, specializing in secure and advanced cloud, ISR, cyber, data analytics, engineering, space, and IT solutions. Operating in close proximity to our clients across the globe, the SMX team has a shared vision to deliver scalable and secure solutions to assure outcomes for the critical missions of our Government and commercial clients.

A few of our contracting vehicles: GSA ASTRO, GSA Alliant 2, GSA OASIS, GSA MAS IT, NITAAC CIO-SP3, SeaPort-NxG, and DIA SITE III.

