



Escape the Colocation (Colo) and Unlock the Potential of Cloud

Accelerate Cloud Migration with the Smartronix Colo-to-Cloud Program

INTRODUCTION

The complexity of cloud migrations can make it difficult to predict costs and move to the cloud quickly. Smartronix streamlines cloud migrations with an automated move to VMware Cloud on Amazon Web Services (AWS). Combined with the new AWS funding program that potentially covers the migration costs, the Smartronix Colo-to-Cloud program can help businesses disengage from the bonds of their colo provider.



STRATEGY



DESIGN



IMPLEMENT



MANAGE

Zero Migration Costs and a Fixed-Timeline Guarantee!

COST SAVINGS

The Smartronix Colo-to-Cloud program removes the financial barriers of cloud migrations by funding the migration services for AWS-qualifying workloads. The program also compresses what is typically a multi-year migration timeline into just weeks or months. This enables businesses to remove the financial burden of simultaneously running multiple datacenters. Additional cost savings might be available based on the customer's current VMware volume discounts.



OPTIMIZED & PREDICTABLE

The Smartronix automated cloud migration process leverages VMware Cloud on AWS to match the capacity, tooling, and operational specifications of a customer's on-premises VMware environment. The process provides predictable compute and license costs, performance, and migration speed. This optimized path (time, cost, risk) brings companies into the cloud quickly, enabling accelerated in-cloud optimization.



Smartronix, AWS, and VMware - A Premier Partnership

Smartronix has been a VMware Partner since 2004 and an AWS Premier Consulting Partner since 2009. We have built a worldwide team with the domain and technical expertise to deliver innovative, mission-critical cloud solutions for our customers.

As a leader in securely implementing IT transformation through cloud technologies, our solutions have helped some of the world's largest organizations successfully address the complexities of cloud migration, design, and security. The Colo-to-Cloud program is our latest offering to provide customers with a single vendor solution that accelerates cloud migration, reduces costs, and manages their workloads in the cloud with optimal performance and predictable cost.



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