



## Optimize Your AWS Account

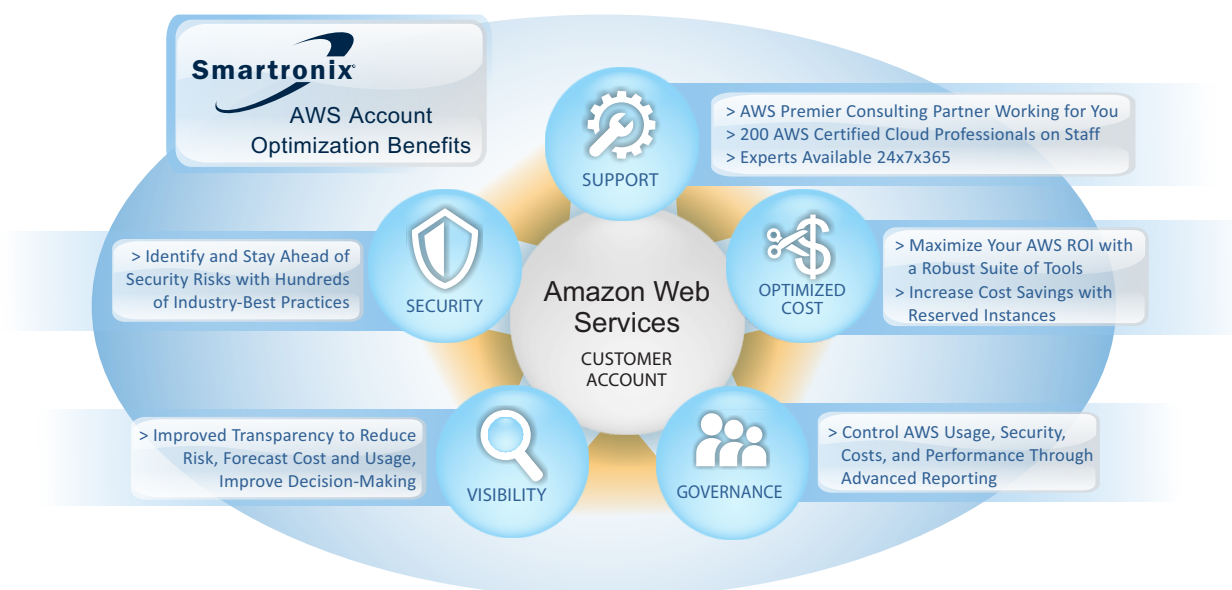
Get the Most out of the AWS Cloud with Smartronix...

### INTRODUCTION

Smartronix is an Amazon Web Services (AWS) Premier Consulting Partner, AWS Commercial Reseller, AWS Authorized Government Reseller, and one of the largest global AWS resellers in the Public Sector.

The Smartronix Cloud Assured Team provides industry-leading support and guidance to manage, secure, and optimize your investment in the AWS Cloud. As one of the few inaugural AWS Premier Consulting Partners and a Gartner-recognized Public Cloud Managed Service Provider, Smartronix has the foundation, knowledge, and expertise to maximize the benefits of your AWS Cloud.

Premium Services  
to Manage, Secure,  
and Optimize Your  
Investment in the  
AWS Cloud



**WORLD CLASS SUPPORT.** Smartronix has delivered AWS Cloud services since 2009 and is one of only a few companies in the world who have been recognized as an AWS Premier Partner each year since the inception of the program. This means you receive support and guidance from a trusted partner that has approximately 200 AWS Certified Cloud Architects, Developers, and Solution Experts. No more struggling through first-level support – Smartronix will help solve your issue or use our extensive experience and long-standing relationship with AWS to help navigate the support process. And, our Cloud Experts are available 24x7x365.

**RETAIN CONTROL, REDUCE RISK.** You own the AWS account. You control the AWS resources. Aside from read-only access to billing and utilization data, Smartronix requires no access into your AWS environment. Onboarding is as easy as accepting our invitation and running an AWS CloudFormation template to generate a read-only role. Once onboarded, Smartronix will immediately assess your security and governance posture.

**COST OPTIMIZATION.** Reducing cost is a key benefit of moving to the Cloud. Smartronix has invested in industry-leading tools to help you maximize return on your AWS investment. Customers have saved more than 50% on their AWS costs by leveraging the Smartronix Cloud Assured cost optimization service. This robust suite of tools helps you identify opportunities to leverage reserved and spot instances, eliminate unused infrastructure, resize underutilized resources, set budget alerts, and perform trend analysis.

## BENEFITS

**IMPROVED PRICING AND TERMS.** Get off the credit card. All AWS services are provided at the current AWS list rate or better. By partnering with Smartronix, you receive the benefits of our AWS volume tier pricing and discounts. Smartronix also extends Net 30 payment terms and provides flexible contracting options to meet the unique needs of each customer.

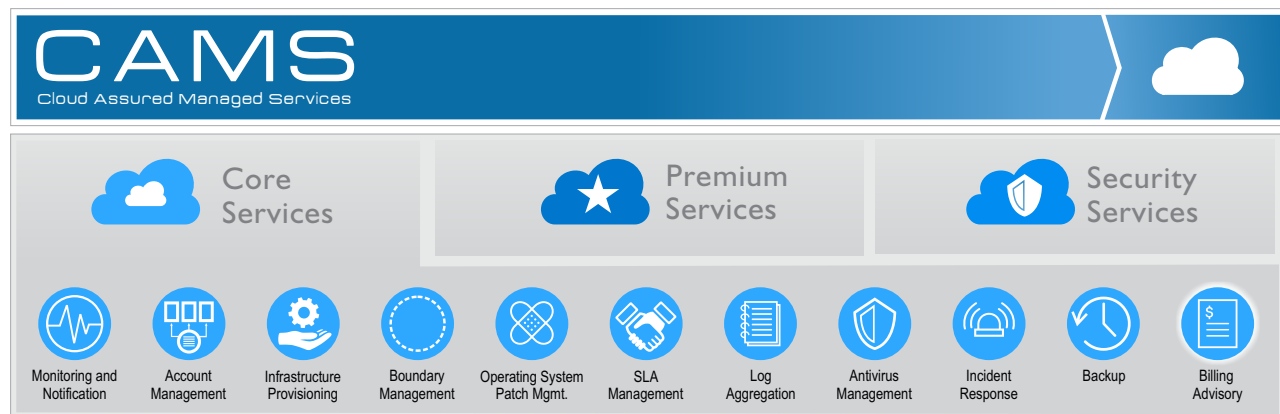
**GOVERNANCE AND VISIBILITY.** Managing Cloud resources can be challenging. Smartronix provides resources to help enhance user visibility and control of AWS costs, usage, security, utilization, and performance through advanced reporting. This improved transparency helps customers reduce risk, forecast cost and usage, and improve overall decision-making across your portfolio of AWS accounts. Our tools enable support of complex charge-back bills for different business units or departments as well as enterprise-wide roll-ups for a global view.

**SECURITY MANAGEMENT.** Security and compliance are always concerns for any organization. Smartronix helps you stay ahead of potential risks by comparing your AWS deployment against hundreds of industry-best practices. Examples include running CIS benchmark checks, identification of open ports, proper root account vaulting, excessive permissions, improper password policies, lack of security logging, and use of multi-factor authentication.



## CLOUD ASSURED MANAGED SERVICES (CAMS™)

Smartronix offers a full suite of FedRAMP Authorized CAMS to help your organization manage, secure, and optimize your Cloud environment. The Smartronix Billing Advisory Service pro-actively reviews and provides customers with recommendations for Cloud optimization, which will lower costs and improve performance.



## GETTING STARTED IS EASY...LET US HELP!

Our Cloud Assured Team will walk you through a few simple steps, starting with a review of your current AWS accounts and organization structure. After the prerequisites have been validated, our automated process will generate the required read-only credentials and click-through email approvals needed. Within 24 hours, you will start to receive improved visibility, concrete and actionable recommendations, pro-active security checks, and simplified billing – all the benefits Smartronix offers to assure your AWS account is optimized. Purchasing your AWS services through Smartronix provides additional value that will maximize your Cloud investment and provide an improved and more secure AWS experience.



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