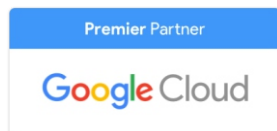




# Smartronix & Google Cloud

## A Premier Partnership



## A Premier Google Cloud Partner

Smartronix innovates, designs, builds, manages, and secures the world's mission-critical cloud solutions as a leading provider of next generation, multi-cloud platforms for highly regulated and security-conscience organizations. Our Cloud Assured team has experience with hundreds of cloud technology engagements.

Smartronix has helped many organizations leverage the benefits of cloud. As a Google Cloud Premier Partner and Authorized Google Reseller, Smartronix is a recognized leader in helping heavily regulated organizations employ highly complex systems to advance their digital transformation with a focus on security and compliance. Our expertise with Google Cloud technologies helps our customers transition securely from traditional IT environments to public or private cloud environments. Whether striving to meet the requirements of FedRAMP, StateRAMP, NIST, HIPAA, HITRUST, GDPR or other regulations, Smartronix has the partner expertise required for a successful, secure transformation with Google Cloud.

## 3 Key Cloud Partner Solution Offerings

**1. Next-Gen** – We employ next-generation technologies using our Cloud Assured Managed Services (CAMS™) to reduce the burden for our customers as well as address their market needs in the new environment.

**2. Compliance and Security** – We help heavily regulated organizations assure their IT services are fully compliant and protected. Our security expertise has been crafted for more than 26 years supporting U.S. Federal Government defense and intelligence agencies, state and local governments, and commercial enterprises - protecting their data and operations 24x7x365.

**3. Data-Led Transitions** – We guide customers toward optimized data architectures and solutions that streamline data migrations supporting the growing need for next-generation data analytics and data management capabilities with our expertise in Artificial Intelligence (AI) and Machine Learning (ML) while minimizing the customer's risk, ensuring proper data governance, and offering options that meet their specific data access and management needs.

### Contracting Vehicles:

- GSA Alliant 2
- OASIS (Pools 1, 3, 4)
- NITAAC/CIO-SP3
- SeaPort-NxG
- DIA SITE III
- AAFES
- RS3
- GSA Schedule 70
- DOI-FCHS
- NASPO ValuePoint

## Smartronix - A Proven Methodology

We are a partner that knows industry differentiators and constraints. Our past performance, diverse skill-sets, and commitment to finding the 'best-fit' cloud solution, platform, and partner through our proven framework methodology assures that our customers can be leaders in their industry through digital transformation.

Strategy > Design > Implement > Manage > Innovate



## Smartronix & Google Cloud Customer Solutions

### PROGRAM SPOTLIGHT | Government Agency Pre-Transition Consulting Services

For the Executive team of a major Government agency considering a transition to Google Cloud, Smartronix conducted an in-depth presentation of the Google Cloud Platform including data analytics, containers, Kubernetes, Anthos, and multi-cloud container management. We provided information sessions on IT industry trends, agency options for integrating innovative technology with recommendations for a Zero Trust strategy. The customer then engaged Smartronix to establish two pilot environments for using Kubernetes and Google Anthos capabilities and to provide a written review of its cloud strategy and container technology recommendations.

### PROGRAM SPOTLIGHT | Healthcare Organization Cloud Platform Evaluation

For a leading health insurance organization, the challenge was fast growth and new capabilities that created unmanaged cloud sprawl. Smartronix was brought in to evaluate five cloud platforms and develop unified architecture, security, and operations patterns. Using the Smartronix FAST program, we developed a customer-centered, cloud-supported approach to enable business units to adopt the right cloud for their needs. Several Google-first initiatives were surfaced, designed, and accelerated into production, including a board-level project to automate customer interaction through a Google-powered AI-driven chat bot.

### PROGRAM SPOTLIGHT | Education Institution HIPAA Workloads Migration

A top University engaged Smartronix to deliver a HIPAA compliance seminar conducted within a Google Cloud Platform environment to support the migration of several HIPAA workloads. With our Google Cloud and HIPAA Compliance expertise, we quickly provided a successful migration solution. Our team also provided the customer with a research handbook to provide clear and comprehensive guidance for researchers to understand and apply the concepts and processes for ongoing compliance.

### PROGRAM SPOTLIGHT | Global Call Center Organization Infrastructure

Smartronix assisted a global provider of a cloud-based call center platform in making its cloud provider of choice Google Cloud. This choice was the best-fit solution for the customer because of the need for a high-performance infrastructure to meet expectations of very minimal latencies, and because Google's global infrastructure supported the customer's expanding global customer base. Our Cloud Assured team worked with the organization's CEO and CTO to develop their cloud-optimized, 'all-in' migration strategy.



CLOUD ASSURED

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## Our Cloud Assured Solutions

The Google Cloud Platform is quickly emerging as a leader in the Cloud IaaS, PaaS, and SaaS space. If you are considering your options for transitioning to the cloud, Smartronix has the expertise you need to make your decision-making and implementation informed, safe, secure, and efficient. The Smartronix Cloud Assured team provides full life-cycle support for Google Cloud Professional services from strategy and design through development, migration, and 24x7x365 operations support.

Learn more about our Google Cloud partnership and cloud solution offerings: [www.smartronix.com/cloud](http://www.smartronix.com/cloud)