Accelerate Mission Outcomes with On-Demand Access to Curated Commercial Data and Imagery

Challenge

In today's fast-moving operational environments, government teams require rapid, reliable access to data to stay ahead of dynamic threats. Whether supporting a forward-operating command, conducting counter-illicit trafficking analysis, or monitoring economic and infrastructure shifts, the ability to acquire and act on timely, mission-relevant information is critical. However, traditional acquisition methods—especially open-market, non-GSA contracts—are often too slow, complex, and risky to acquire timely, curated data.

These contracts typically involve lengthy procurement cycles, bespoke negotiations, and heightened exposure to protests, compliance pitfalls, and audit scrutiny. For agencies procuring commercially available data and analysis, these delays can result in missed windows of operational advantage.

SMX Solution

Our GSA Multiple Award Schedule (MAS) offers a proven, acquisition-ready path to overcome these challenges. With pre-negotiated pricing, FAR-compliant terms, and a vetted pool of vendors, GSA Schedule contracts dramatically reduce time-to-field, allowing agencies to initiate services in days, not months.

By streamlining acquisition while maintaining compliance, GSA gives mission owners and contracting officers the agility to respond to evolving threats, securely scale data access, and avoid the red tape of larger contract vehicles. When speed, reliability, and accountability matter, GSA MAS isn't just easier—it's operationally essential.

What SMX Offers

We provide mission-ready Data as a Service (DaaS) using the best-in-class commercially available data, satellite imagery, and proprietary datasets, delivered securely via a Virtual Desktop Infrastructure (VDI) for seamless access across security domains. Our offering supports Application Programming Interface (API) integration and Graphical User Interface (GUI) options, enabling tailored workflows for analysts, operators, and decision-makers.

Delivery Options

Virtual Desktop Infrastructure (VDI)

- Secure, cloud-hosted or on-prem virtual workspace
- No data transfer risks – analysis happens within the enclave
- Scalable by mission, agency, or theater of operation

API Access

- Seamlessly integrate structured data into existing platforms
- Supports real-time pulls or scheduled ingests
- JSON, GeoJSON, CSV, and other formats available

GUI Access

- Point-and-click exploration of layered datasets
- Exportable visuals and dashboards
- No coding required

Operational Applications

Category	GSA MAS Contracts	Non-GSA Contracts
Acquisition Speed	Fast – task orders can be issued in days to weeks	Slow – full RFP process often takes months to a year
Procurement Complexity	Low – pre-negotiated terms, pricing, and vendors	High – must negotiate every term from scratch
Pricing	Pre-negotiated, standardized, and reviewed for fairness	Variable – requires extensive market research and negotiation
Protest Risk	Low – under $10M is generally protest-proof (FAR 8.405-6)	High – open competition increases protests, FOIA, and legal review
Compliance Assurance	Vendors pre-vetted for FAR, TAA, Section 889, cybersecurity	Risk of non-compliance unless CO conducts deep due diligence
Terms and Conditions	Standardized across vendors; minimal legal risk	Custom terms lead to contract disputes or inconsistent performance
Contracting Officer Workload	Low – minimal justification and documentation required	High – requires market research, sole source justification, J&As
Audit/FOIA Exposure	Lower – protected within schedule framework	Higher – subject to public inquiry and audit
Flexibility	Supports BPAs, multi-year deals, FFP, T&M	Often constrained by ceiling, agency policy, or contract type limitations
Vendor Pool	Pre-approved, reputable vendors with pricing visibility	Unvetted, unknown past performance or unverified pricing
Cyber and Data Risk	Vendors reviewed for FedRAMP, CMMC, NIST depending on scope	Up to the CO – more variance in security posture

Data Sets Available

- Supply Chain
- AdTech
- Social Media Network
- Global Event Tracking

- Crowdsourced Information
- Commercial Imagery
- Business Information
- Maritime Data

- Aviation Data
- Web Information
- Open-Source Signals
- Commercial Analytics as a Service
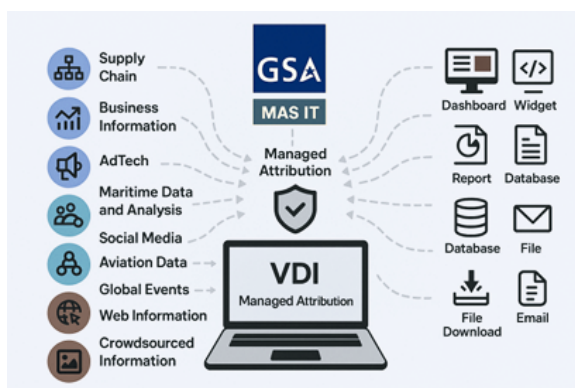
How to Buy

GSA Contract #:
NAICS Code:
DUNS / UEI:
CAGE Code:
Contractor:

Contact:
Email:
Web:

For more information, please contact: solutions@smxtech.com

SMX harnesses the transformative power of technology to achieve mission success as a leader in digital and mission solutions, specializing in secure and advanced cloud, ISR, cyber, data analytics, engineering, space, and IT solutions. Operating in close proximity to our clients across the globe, the SMX team has a shared vision to deliver scalable and secure solutions to assure outcomes for the critical missions of our Government and commercial clients.

Learn more about our current contracting vehicles: www.smxtech.com/contracting-vehicles

SMX® | Shared Vision. Outcome Assured.®

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