

# A Premier Partnership SMX & Amazon Web Services

SMX has been working with AWS since 2007 and has been an AWS Premier Tier Partner since the inception of the program in 2012. This top-tier designation highlights Partners who have distinguished themselves by investing significantly in their AWS practice, providing exceptional client service, and helping a large number of diverse clients run their applications on AWS.



### A Premier AWS Partner

As a Premier Partner, SMX has access to valuable benefits, including deeper technical engagement with AWS Solution Architects and preferred access to AWS beta programs and the AWS Partner Advisory Council. As early adopters of virtualization, we continue to invest in the development of our cloud practice. Our solutions allow our clients to leverage the power and scalability of AWS while reducing the cost and complexity of managing and monitoring cloud infrastructures and applications in-house. Our certified experts provide customer assistance and complete management of AWS services - from provisioning through the entire solution life-cycle.

#### Security and Compliance

Our ability to support security at the highest levels of compliance uniquely positions us to run some of the world's most critical cloud workloads. Our expertise has made us the trusted Partner of choice to confidently lead clients through their cloud journey.

## Managed Service Provider Partner

SMX has earned many AWS Partner accolades, including being named as one of only six inaugural AWS Managed Service Provider Partners. This partner designation is granted to a distinct group of APN Partners who pass a rigorous third-party audit that proves they possess deep AWS knowledge in conjunction with the specific IT Service Management capabilities aligned to deliver cloud managed services. These APN Partners also have demonstrated previous client success on AWS and consistently demonstrate their ongoing client satisfaction commitment.



SMX is a Partner that knows industry differentiators and constraints. Our past performance, diverse skill-sets, and commitment to finding the 'best-fit' cloud solution for our clients has led to our proven SMX ELEVATE framework and Intelligent Automation Platform (IAP). Learn more: elevate.smxtech.com

#### PARTNER PROGRAMS

- Premier Tier Services
- Select Tier Training
- Authorized Training Partner
- AWS Managed Service Provider
- AWS Public Sector Partner
- AWS Solution Provider Program
- AWS Public Sector Solution Provider
- Authority to Operate on AWS
- AWS Marketplace Skilled Consulting Partner
- AWS Well-Architected Partner Program
- Qualified Software Partner

#### **COMPETENCIES**

- Level 1 MSSP
- Migration
- Data & Analytics
- DevOps
- Security
- Government
- Nonprofit

#### **SERVICE VALIDATIONS**

- Amazon Connect
- Amazon Redshift
- AWS GovCloud (US)
- AWS Lambda
- AWS Server Migration Service



#### State Services Department Cloud Migration

A state-level services department, dedicated to protecting the most vulnerable members of their local communities was mandated by their state legislature to move their flagship application to the cloud. To support the Department's managed services and operational readiness requirements, we implemented attribute-based, event-driven security and compliance measures along with full compliance and security reporting. The migration provided a seamless transition to the cloud for the Department, allowing them to realize significant cost savings, consistent security and compliance reporting, improved application response times, which in turn led to increased case processing times and better services to those depending on them.

#### Regulatory Agency Portal Migration to AWS

An independent regulatory agency of the U.S. Government wanted to migrate their public-facing portal and mission critical application workloads to AWS. SMX designed and built the infrastructure, security, and privacy framework that supported secure data storage and message exchanging across critical workload components while ensuring strict adherence to data security, data privacy, and technology controls for the agency. Through the adoption of a DevSecOps approach and the adoption of AWS-native services, the SMX team was able to refactor the Agency's workloads to reduce computing costs by tenfold and diminished processing times for critical jobs from 12 hours down to a matter of minutes.



#### Healthcare Organization Managed Services Migration

A leading provider of medical technology, services, and solutions needed a trusted partner to help develop a cloud strategy that would set them up for successful operational excellence as they grew at a rapid pace. Leveraging our unique SMX Elevate<sup>544</sup> methodology, we developed a multi-cloud decision framework, provided FinOps services and guidance, planned migration activities centered around the migration factory approach, designed and deployed foundational infrastructure components, developed repeatable migration templates, and provided managed services across AWS, Azure, and private cloud. The resulting solution provided fully auditable and repeatable deployment patterns for both infrastructure and applications, which meant teams were now capable of deploying entire application stacks within minutes.



# SMX - A Highly Qualified Team with Over 100 Launches

Our team has earned more than 950 qualifications, including 650+ AWS accreditations and 300+ AWS certifications.

- AWS Certified DevOps Engineer Professional
- AWS Certified Solutions Architect Professional
- AWS Certified Advanced Networking Specialty
- AWS Certified Security Specialty
   AWS Certified Database Specialty

- AWS Certified Solutions Architect Associate
- AWS Certified Developer Associate
- AWS Certified SysOps Administrator Associate
- AWS Certified Cloud Practitioner AWS Certified Machine Learning - Specialty

For more information, please contact: solutions@smxtech.com

SMX harnesses the transformative power of technology to achieve mission success as a leader in digital and mission solutions, specializing in secure and advanced cloud, ISR, cyber, data analytics, engineering, space, and IT solutions. Operating in close proximity to our clients across the globe, the SMX team has a shared vision to deliver scalable and secure solutions to assure outcomes for the critical missions of our Government and commercial clients.

Learn more about our current contracting vehicles: www.smxtech.com/contracting-vehicles

